



# **TCS**

## **Transforming Wealth and Asset Management Services**

**Vendor Assessment  
Report Abstract**

**June 2021**

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**8 pages**





## Who Is This Vendor Assessment For?

NelsonHall's Transforming Wealth & Asset Management Services Vendor Assessment for TCS is a comprehensive assessment of TCS's wealth and asset management services offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of intelligent automation processes and identifying vendor suitability for wealth and asset management services RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



## Key Findings & Highlights

TCS has been working with the wealth management industry for over 40 years. In 2008 it expanded its capabilities with the acquisition of Citigroup Global Services Limited (CGSL). CGSL was the India-based captive operation of Citibank. CGSL brought to TCS a large bench of employees with deep industry process knowledge. CGSL's capabilities included:

- Transfer agency
- Fund accounting
- Fund administration
- Reconciliation services

After the integration of CGSL, TCS could sell these services to other industry participants and expand on its capabilities. TCS has expanded its capabilities, including:

- Pension services: operations acquisitions from Transamerica and Prudential
- Consulting capabilities: consulting firms focused on CX, revenue growth, and business agility for W&A managers
- Retirement advisory services: expanded its capabilities with the 2018 acquisition of Bridgepoint, a U.S. based consulting firm
- German banking industry IT services: expanded its project management, application management, and infrastructure support services with the acquisition of PostBank Systems in 2020.

## Scope of the Report

The report provides a comprehensive and objective analysis of wealth and asset management services offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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## Report Length

8 pages

## W&A Services Vendor Assessments Also Available for:

Atos

Avaloq

CACEIS

Capgemini

Coforge

DXC

Fenergo

FIS

Genpact

Infosys

Mindtree

Mphasis

Quantiphi

TCS

Virtusa

Wipro