TCS
Reference Data Management BPO

Vendor Assessment
Report Summary

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11 pages

Who Is This Vendor Assessment For?

NelsonHall's Reference Data Management BPO Vendor Assessment for TCS is a comprehensive assessment of TCS' reference data management BPO (RDM BPO) offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of capital market process outsourcing and identifying vendor suitability for RDM BPO RFPs

- Vendor marketing, sales and business managers looking to benchmark themselves against their peers

- Financial analysts and investors specializing in the support services sector.

Key Findings & Highlights

This NelsonHall assessment analyses TCS' offerings and capabilities in reference data management BPO. TCS is one of a number of reference data management BPO companies analyzed in NelsonHall's comprehensive industry analysis programs.

Overview

TCS started in RDM BPO services in 2002 with Deutsche Bank (DB), which wanted to consolidate multiple credit and risk management systems in order to manage counterparty risk better. DB was unable to aggregate counterparty exposure across 15 internal systems used by DB in various lines of business. TCS consolidated platforms and risk metrics to create a single point of view for counterparty exposure. Over time, TCS has expanded the relationship to include a broad range of securities, corporate actions, exchange traded derivatives processing, and asset servicing.

Delivery Capabilities

TCS BPO delivers service from seven delivery centers:

- Chennai

- Bangalore

- Pune

- Gurgaon

- Kolkata

- Guadalajara

- Budapest.

Target Markets

TCS' primary targets for RDM BPO are:

- Global investment banks headquartered in the U.S., Canada, and Europe

- Global retail banks firms

- Market data vendors

- Existing financial services clients of TCS' IT services.

In future, TCS will continue to target global institutions, while expanding its targeting to asset management firms which are global and regional in scope.

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The focus in RDM is on entity data, but securities data is growing rapidly with new clients and market data vendors.

Strategic Direction

TCS' strategy is to offer RDM BPO as part of a set of integrated services where including technology and BPO services to help clients consolidate data silos and delivery centers into globally standardized operations. Clients are able to use the resulting data:

- Entity data: to drive customer acquisition and reduce risk from non-compliance with regulations

- Securities data: to improve risk management across multiple geographies, markets, and business units.

Contents

Scope of the Report

The report provides a comprehensive and objective analysis of TCS' reference data management BPO offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments

- Analysis of the company's strengths, weaknesses and outlook

- Revenue estimates

- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts

- Analysis of the company's offerings and key service components

- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

11 pages

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Reference Data Management BPO Vendor Assessments Also Available for:

Broadridge

EXL

Genpact

Infosys

Mphasis

iGATE

WNS

Syntel

Wipro