

Talent2 Payroll Services

Vendor Assessment Report Abstract

June 2015

By Elizabeth Rennie HR Outsourcing Research Analyst NelsonHall

14 pages

research.nelson-hall.com





Who Is This Vendor Assessment For?

NelsonHall's Payroll Services Vendor Assessment for Talent2 is a comprehensive assessment of Talent2's payroll services offering and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of payroll outsourcing and identifying vendor suitability for payroll service RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector
- HR and payroll decision makers.

Key Findings & Highlights

Talent2 is an Asia Pacific (Sydney) headquartered human resources business process outsourcing (HR BPO) organization, which has been operating since 2003. It offers transactional, talent management and consulting services across a number of HR processes.

Talent2's history in payroll started with the company name Concept Systems International, a HRIS and payroll software company servicing the Australian market. In 2006, it began to expand services both geographically across Asia Pacific, and to a wider portfolio of HR service offerings. In 2012, Talent2 commenced a process to make the company private; in May 2015 it completed its privatization scheme and is now owned by 5 Value Capital Partners, a private equity firm.

Talent2 services 1.8k customers with ~800 employees delivering payroll and HR services, across 30 countries in APAC and the Middle East. Services include:

- Payroll services. This is Talent2's largest offering by number of clients. Payroll services includes:
 - Managed services
 - Hosted and licensed software
- Learning services. Talent2 has ~50 clients with a combination of Cornerstone HR software and/or learning services and Talent2 payroll services. Learning services include:
 - Learning technology
 - Learning content development
 - Learning administration and delivery
 - Consulting
- HR consulting and advisory services.

Talent2 has ~1.8k payroll clients, for which it processes ~1.1m payslips per month. NelsonHall estimates that Talent2 is the largest Asia Pacific payroll services provider, in terms of revenues.



Scope of the Report

The report provides a comprehensive and objective analysis of Talent2's payroll services offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capability and Partnerships
5.	Target Markets
6.	Strategy
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

Report Length

14 pages

Report Author

Elizabeth Rennie elizabeth.rennie@nelson-hall.com



Payroll Services Vendor Assessments also Available for:

ADP Capita Ceridian CGI HP Infosys OneSource Virtual NGA Human Resources Raet Ramco Systems SafeGuardWorld International SD Worx Sopra Steria TCS

4