

Tech Mahindra Next Generation Mortgage and Loan BPS

Vendor Assessment Report Abstract

August 2018

by Andy Efstathiou Director NelsonHall 8 pages







Who Is This Vendor Assessment For?

NelsonHall's Digital Banking Services Vendor Assessment for Tech Mahindra is a comprehensive assessment of Tech Mahindra's Next Generation Mortgage and Loan BPS offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of capital market process outsourcing and identifying vendor suitability for Mortgage and Loan BPS RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

This NelsonHall assessment analyzes Tech Mahindra's offerings and capabilities in Mortgage and Loan BPS. Tech Mahindra is one of a number of banking operations services companies analyzed in NelsonHall's comprehensive industry analysis programs.

Overview

Tech Mahindra's M&L BPS services are part of Tech Mahindra Business Process Services (TechM BPS) which is the BPS arm of Tech Mahindra. TechM BPS has ~35k employees in 27 delivery centers in 15 countries. TechM BPS provides services to ~50 banks in North America and Europe.

In 2016, Tech Mahindra entered M&L BPS with the acquisition of Target Group to augment its BFSI BPaaS capabilities. Target was focused on clients in the U.K. and had 740 employees, £51m in revenues (2015), and a proprietary platform for servicing loans, assets, and insurance. Target's proprietary platform included M&L processing functionality, including digital capabilities. Target's M&L BPS business represented $\sim\!40\%$ of its revenues.

Scope of the Report

The report provides a comprehensive and objective analysis of Mortgage and Loan BPS offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

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Contents

Background 1. 2. **Revenue Summary** 3. **Key Offerings** 4. **Delivery Capabilities & Partnerships** 5. **Target Markets** 6. Strategic Direction 7. Strengths & Challenges 7.1 Strengths 7.2 Challenges

Report Length

Outlook

8 pages

8.

Report Author

Andy Efstathiou

andy.efstathiou@nelson-hall.com

Mortgage and Loan BPS Vendor Assessments Also Available for:

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