



Tech Mahindra Wealth and Asset Management BPS

Vendor Assessment
Report Abstract

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by Andy Efstathiou
Director
NelsonHall

8 pages





Who Is This Vendor Assessment For?

NelsonHall's Wealth and Asset Management BPS vendor assessment for Tech Mahindra is a comprehensive assessment of Tech Mahindra's wealth and asset management BPS offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of capital market process outsourcing and identifying vendor suitability for wealth and asset management BPS RFPs
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.



Key Findings & Highlights

This NelsonHall assessment analyzes Tech Mahindra's offerings and capabilities in wealth and asset management services. Tech Mahindra is one of a number of wealth and asset management services companies analyzed in NelsonHall's comprehensive industry analysis programs.

Overview

Tech Mahindra began its capital markets BPS services with the acquisition of Satyam, which was active in financial services BPS. From 2009 to 2010, the Satyam business lost financial services clients; however from 2011, Tech Mahindra began adding new financial services clients each year.

In capital markets, most of Tech Mahindra's clients are buy side firms. In 2012, Tech Mahindra began its wealth and asset management BPS business, with an engagement for a buy side firm, providing participant accounting and reporting.

Delivery Capabilities

Tech Mahindra delivers services from three delivery centers, to support its clients:

- Chennai
- Hyderabad
- Pune
- Onsite at client facilities.

Tech Mahindra is not considering adding delivery capabilities in the near future, but will respond to client requirements as required. It has 20 delivery centers in four countries (India, Malaysia, Philippines, and China), which it will leverage by adding more FTEs as required, prior to opening additional centers.

Target Markets

Tech Mahindra's primary targets for W&A BPS are:

- Wealth managers headquartered in the U.S., Europe, and Australia
- Pension fund administrators headquartered in Australia
- Financial research firms.

Strategic Direction

Tech Mahindra has focused in W&A BPS on processes which require technology and domain expertise to execute efficiently and with accuracy. It has also coupled its ITS capabilities and knowledge of industry standard solutions to increase automation of processing, increasing accuracy and driving down cost of delivery.

Contents

1.	Background
2.	Revenue Summary
3.	Key Offerings
4.	Delivery Capabilities & Partnerships
5.	Target Markets
6.	Strategic Direction
7.	Strengths & Challenges
	7.1 Strengths
	7.2 Challenges
8.	Outlook

Scope of the Report

The report provides a comprehensive and objective analysis of Tech Mahindra's wealth and asset management BPS offerings, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphases and new developments
- Analysis of the company's strengths, weaknesses and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Report Length

8 pages

Report Author

Andy Efstathiou

andy.efstathiou@nelson-hall.com

Wealth and Asset Management BPS Vendor Assessments Also Available for:

Avaloq
Cognizant
EXL
HCL
Hexaware
Infosys
IGATE
Mphasis
NIIT
TCS
Tech Mahindra
Tieto Oyj
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