

Transforming Wealth and Asset Management Services

UST

Report Abstract

April 2024

By Andy Efstathiou

Director

NelsonHall

9 pages

Contents of Full Report

- 1. Background
- 2. Revenue Summary
- 3. UST Offerings
- 4. Delivery Capability and Partnerships
- 5. Target Markets
- 6. Strategy
- 7. Strengths & Challenges
 - 7.1. Strengths
 - 7.2. Challenges
- 8. Outlook



Who is this Vendor Assessment for?

NelsonHall's 'Transforming Wealth and Asset Management Services' profile on UST is a comprehensive assessment of UST's offerings and capabilities for the wealth and asset management sector, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of technology and operational services and identifying vendor suitability for wealth and asset management services in RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the support services sector.

UST Findings & Highlights

UST Global is an IT service provider that provides platform transformation, experience design, and solution implementation services. Temasek is a large investor in UST, which is privately held. UST has 33k employees and operates in 30 countries, with 140 clients in the global 1000.

UST had worked with the financial services industry since 2014 when it delivered an automation of data extraction processing engagement to a capital markets firm. They offer various services, platforms, and partnerships in their toolbox to serve their asset and wealth management clients' evolving needs. Its services for the financial services industry continue to be engineering and implementation of data, compliance, experience, and automation capabilities.

Scope of the Report

The report provides a comprehensive and objective analysis of UST's BFS-focused wealth and asset management service offerings and capabilities and market and financial strength, including:

- Identification of the company's strategy, offerings, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and UST service components
- Analysis of the company's delivery organization including the location of delivery centers.



W&A Services in BFS Vendor Assessments also available for:

Apexon	
Avaloq	
Capgemini	
Coforge	
Cognizant	
Genpact	
Infosys	
Kyndryl	
LTI Mindtree	
Mphasis	
Quantiphi	
TCS	
UST	
Wipro	
WNS.	



About The Author

Andy is the Banking Sourcing Research Director at NelsonHall, where he has global responsibility for Retail and Commercial Banking and Capital Markets.

Andy assists both buy-side and vendor organizations in assessing opportunities and supplier capability across Banking services, including in the areas of Core Banking, Payments, Mortgages & Loans, and Securities Processing. In these domains, Andy covers professional services, hosting, and BPS.

Andy assists both buy-side and vendor organizations in financial services to assess opportunities and success factors in the application of technology and BPS. This increasingly encompasses all things digital.

Andy can be reached at:

Email: Andy.Efstathiou@nelson-hall.com

Twitter: @AndyE_NH



NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., Continental Europe, and Asia, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. For vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth, and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com



Boston

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466 Phone: +1 857 207 3887

London

29 Rose Hill Binfield Bracknell, RG42 5LH Phone: +44(0) 208 638 7282

Paris

115 rue de Reuilly, 75020 Paris

Phone: + 33 (0)6 23 81 17 54

Copyright © 2024 by NelsonHall. All rights reserved. No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher. The information provided in this report shall be used only by the employees of and within the current corporate structure of NelsonHall's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of NelsonHall. NelsonHall exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, NelsonHall shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.