



Unisys Cloud Infrastructure Migration & Management

Vendor Assessment
Report Abstract

August 2016

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10 pages

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Who Is This Vendor Assessment For?

NelsonHall's Cloud Infrastructure Migration and Management Vendor Assessment for Unisys is a comprehensive assessment of Unisys' cloud infrastructure migration and management offerings and capabilities designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of IT services and identifying vendor suitability for cloud infrastructure migration and management services
- Vendor marketing, sales and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the cloud infrastructure migration and management sector.

Key Findings & Highlights

Unisys initially launched the Unisys hosted secure private cloud solution in 2010. Managed in a Unisys data center, this service aims to provide organizations with the flexible capacity of a provider-hosted cloud combined with the security of a private cloud.

Unisys' offerings are intended to help define a cloud approach for its clients, manage the migration, and then operate the target environment, supported by ITSM and security tools.

Unisys' significant footprint in providing infrastructure services makes it a logical partner as organizations look to begin leveraging cloud environments; this is particularly true in the public sector and U.S. federal space.

The public sector has a significant and explicit focus on security when looking at cloud infrastructure services; that, however, is not unique to government entities. Industries such as financial services, healthcare, utilities and retail also have a significant focus on the security implications of migrating workloads to cloud environments, and Unisys can leverage its public sector experience and its Stealth security services product to grow these industry footprints.

Scope of the Report

The report provides a comprehensive and objective analysis of Unisys' cloud infrastructure migration and management offerings, capabilities and market and financial strength, including:

- Analysis of the company's offerings and key service components
- Revenue estimates
- Identification of the company's strategy, emphasis and new developments
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's strengths, weaknesses, and outlook.



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