



IT Services: Cloud Infrastructure Brokerage & Orchestration Services

UnitedLayer

Report Abstract

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9 pages

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Who is This Vendor Assessment For?

NelsonHall's cloud infrastructure brokerage, orchestration, and management services profile on UnitedLayer is a comprehensive assessment of UnitedLayer's offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of digital services and cloud infrastructure brokerage, orchestration, and management services and identifying vendor suitability for RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the IT services sector.

Key Findings & Highlights

This NelsonHall vendor assessment analyzes UnitedLayer's offerings and capabilities in cloud infrastructure brokerage, orchestration, and management services.

UnitedLayer was established in 2002 and is headquartered in San Francisco, CA. It provides data center, private cloud hosting, software development, and hybrid multi-cloud management services. In 2010 UnitedLayer was acquired by a private equity fund, Accelon Capital.

Its key industries include BFSI, Public Sector, Retail, TMT, Logistics, and Oil & Gas, with ~250 clients and ~500 employees globally.

UnitedLayer's portfolio includes:

- UnitedColo: providing data center and colocation services (12 Tier 3 global DC's)
- UnitedPrivateCloud: software-defined private cloud services, which are re-sold by a number of global systems integrators
- UnityOneCloud: SaaS hybrid multi-cloud management platform, with plug-ins into AWS, Azure, and GCP, (including being used by Google to extend Anthos), and private cloud (VMware, OpenStack, and Hyper-V).

Scope of the Report

The report provides a comprehensive and objective analysis of UnitedLayer's cloud infrastructure brokerage, orchestration, and management services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

Cloud Infrastructure Brokerage & Orchestration Services Vendor Assessments also Available for:

- Atos
- Capgemini
- Cloudify
- DXC Technology
- IBM
- Infostretch
- Infosys
- LTI
- Mindtree
- Mphasis
- NIIT Technologies
- NTT DATA
- Sopra Steria
- TCS
- Tech Mahindra
- Unisys
- Zensar.

About The Author

John is a Senior Research Analyst at NelsonHall. He is a member of the global IT Services research team with shared responsibility for IT Services research with Dominique Raviart, David McIntire, and Mike Smart.

John assists both buy-side and vendor organizations in assessing opportunities and supplier capability in IT Services. John covers IT Services research in the areas of Digital Workplace, Cognitive IT Infrastructure, and Cloud Infrastructure Brokerage, Orchestration, and Management.

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About NelsonHall

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We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

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