

Volt Managed Service Program

Vendor Assessment Report Abstract

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9 pages



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Who Is This Vendor Assessment For?

NelsonHall's Managed Service Program vendor assessment for Volt is a comprehensive assessment of Volt's managed service program (MSP) offering and capabilities, designed for:

- Sourcing managers investigating sourcing developments within MSP
- HR decision makers exploring the benefits and inhibitors of MSP as evidenced from the clients and vendor capability
- Vendor marketing, sales and business managers developing strategies to identify developments and target opportunities within managed service programs
- Financial analysts and investors specializing in, or covering the HR outsourcing industry and suppliers.

Key Findings & Highlights

Volt Consulting Group (hereafter referred to as "Volt") is part of Volt Information Sciences, Inc., which has ~3k employees and offers staffing, managed services, infrastructure support, customer care, and technology services. Volt Information Services, Inc. was founded in 1950 and operates in 57 countries across the U.S., Canada, Europe and Asia. Approximately 90% of its revenues are U.S. generated. Volt's services include (with share of business):

- Managed service programs (~75%): with approximately 33k contingent workers (monthly average). Skillsets are focused on technology, engineering, technical, manufacturing, marketing and professional/administrative positions
- Staffing (~15%)
- Recruitment process outsourcing (~5%)
- Talent consulting (5%): including sourcing strategy, labor market analysis, VMS system selection and implementation, diversity consulting, change management consulting, and employer branding.

This profile focuses on Volt's MSP outsourcing business. Volt has a total of 124 MSP clients, and its MSP business represents ~\$2.2bn spend under management in 2014, operating across 20 countries with a potential to support 57 countries.



Scope of the Report

The report provides a comprehensive and objective analysis of Volt's managed service program offering, capabilities, and market and financial strength, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location, size and scale of delivery locations and their activities.



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- 4. Delivery Capability and Partnerships
- 5. Target Markets
- 6. Strategy
- 7. Strengths & Challenges
 - 7.1 Strengths
 - 7.2 Challenges
- 8. Outlook

Report Length

9 pages

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Managed Service Program Vendor Assessments also Available for:

Advantage xPO

Allegis Global solutions

Alexander Mann Solutions

Allegis Global Solutions

Capita

DCR Workforce

Hudson

KellyOCG

Pontoon

TAPFIN

Volt