

# **Cloud HR Transformation Service**

# **Zalaris**

# **Report Abstract**

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By Elizabeth Rennie

Principal Analyst

NelsonHall

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### Who is This Vendor Assessment For?

NelsonHall's Cloud HR Transformation Services profile on Zalaris is a comprehensive assessment of Zalaris offerings and capabilities, designed for:

- Sourcing managers monitoring the capabilities of existing suppliers of Cloud HR Transformation
   Services and identifying vendor suitability for security services RFPs
- Vendor marketing, sales, and business managers looking to benchmark themselves against their peers
- Financial analysts and investors specializing in the Cloud HR Transformation Services sector.

### **Key Findings & Highlights**

This NelsonHall vendor assessment analyzes Zalaris's offerings and capabilities in Cloud HR Transformation Services.

Zalaris, founded in 2000 and headquartered in Oslo, Norway, is dedicated to HR and Payroll outsourcing and HR and Payroll consulting, support, and advisory services. Its executive team has strong relationships with SAP, and it has been serving the SAP market for over 10 years. Zalaris has two reporting segments:

- Managed Services. A large portion of this business supports managed payroll. HR Cloud services primarily provide application support (AMS)
- Professional Services: This division manages the implementations of HCM technology and offers
  project management, SLA support and technical consulting for SAP HCM/Payroll, SAP SuccessFactors
  and Zalaris platforms.

The focus of this profile is on Zalaris' Cloud HR Transformation Services. Zalaris entered the Cloud HR Transformation services market in 2013 with Circle K, a retail organization that transformed its HR business through a SuccessFactors transformation and outsourcing project. The transformation covered a full HR scope, including all HR processes; it leveraged a greater use of self-service and streamlined the HR processes through improved forms processing.

Zalaris established its Managed Services business in 2001 when Relacom awarded Zalaris an HR outsourcing contract serving its 7k employees in Norway. At the same time, it set up its first service center in Lødingen, Norway, with the transferred staff from Relacom. Then in 2003, Zalaris implemented its first SAP-based payroll clients in Denmark and Sweden and entered the Finnish market as part of its agreement with Exxon Mobil. Today, Zalaris' services extend across Europe, including the Nordics, the Baltics, Poland, the U.K., and the DACH region. SAP SuccessFactors is its preferred cloud technology; however, its Managed Services business also has payroll service clients where the HCM technology is not SAP. To support this, it delivers HCM integrations with Workday and Oracle.



### **Scope of the Report**

The report provides a comprehensive and objective analysis of Zalaris's Cloud HR Transformation Services offerings and capabilities, and market and financial strengths, including:

- Identification of the company's strategy, emphasis, and new developments
- Analysis of the company's strengths, weaknesses, and outlook
- Revenue estimates
- Analysis of the profile of the company's customer base including the company's targeting strategy and examples of current contracts
- Analysis of the company's offerings and key service components
- Analysis of the company's delivery organization including the location of delivery locations.

### **Cloud HR Transformation Service Assessments**

### also Available for:

ADP

**Alight Solutions** 

Capgemini

Capita

Conduent

**IBM** 

OneSource Virtual

SD Works



### **About The Author**

Liz Rennie is a Principal Research Analyst with global responsibility for key HR research projects including Cloud-Based HR Transformation, Cloud-Based Benefits Services, and The Future of HR, as part of NelsonHall's wider HR Technology & Services practice.

In this key role, Liz assists both buy-side and vendor organizations in evaluating opportunities and capability to support HR and benefits transformation through deploying cloud-based services and redesigning HR service delivery to leverage the latest technologies offered by mobile, AI, blockchain and robotics.

Liz can be contacted at:

Email: elizabeth.rennie@nelson-hall.com

Twitter: @erennie\_



### **About NelsonHall**

NelsonHall is the leading global analyst firm dedicated to helping organizations understand the 'art of the possible' in digital operations transformation. With analysts in the U.S., U.K., and Continental Europe, NelsonHall provides buy-side organizations with detailed, critical information on markets and vendors (including NEAT assessments) that helps them make fast and highly informed sourcing decisions. And for vendors, NelsonHall provides deep knowledge of market dynamics and user requirements to help them hone their go-to-market strategies. NelsonHall's research is based on rigorous, primary research, and is widely respected for the quality, depth and insight of its analysis.

We would be pleased to discuss how we can bring benefit to your organization. You can contact us via the following relationship manager: Guy Saunders at guy.saunders@nelson-hall.com

#### **Boston**

Riverside Center, 275 Grove Street, Suite 2-400, Newton Massachusetts 02466 Phone: +1 857 207 3887

#### London

Unit 6, Millars Brook, Molly Millars Lane, Wokingham, RG41 2AD Phone: + 44(0) 203 514 7522

### **Paris**

4 place Louis Armand, Tour de l'Horloge, 75012 Paris

Phone: + 33 1 86266

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